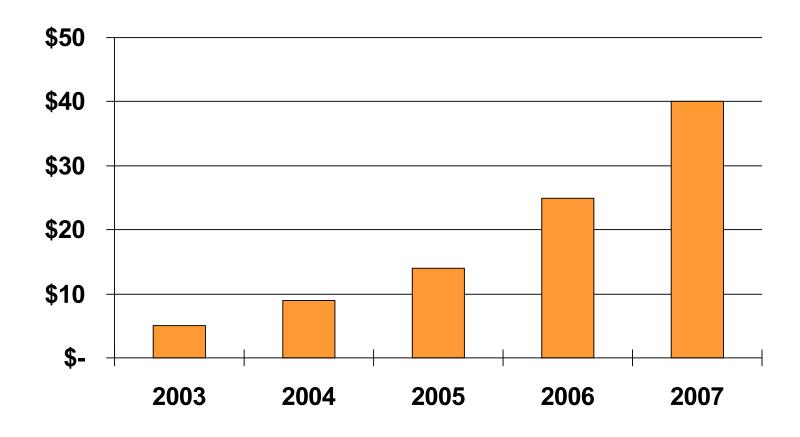
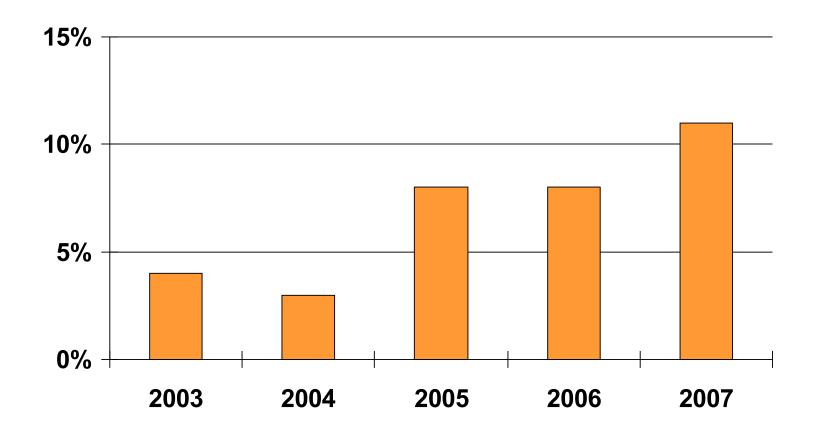
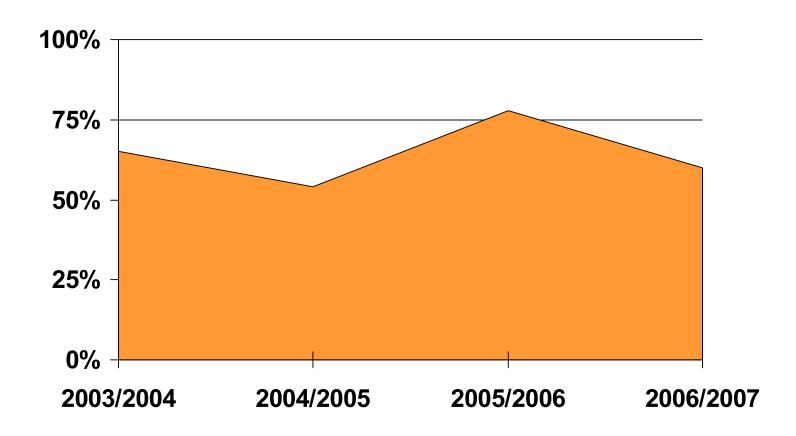
#### Revenues



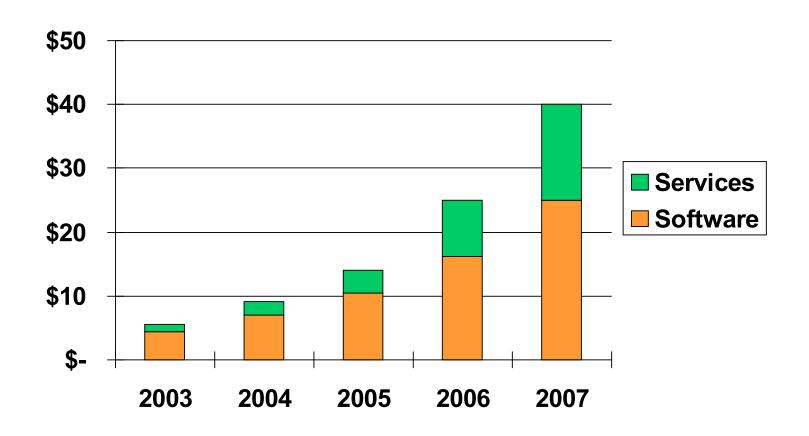
### Profit %



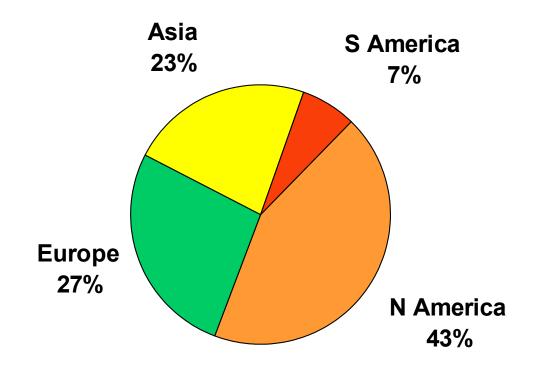
# Annual growth rates



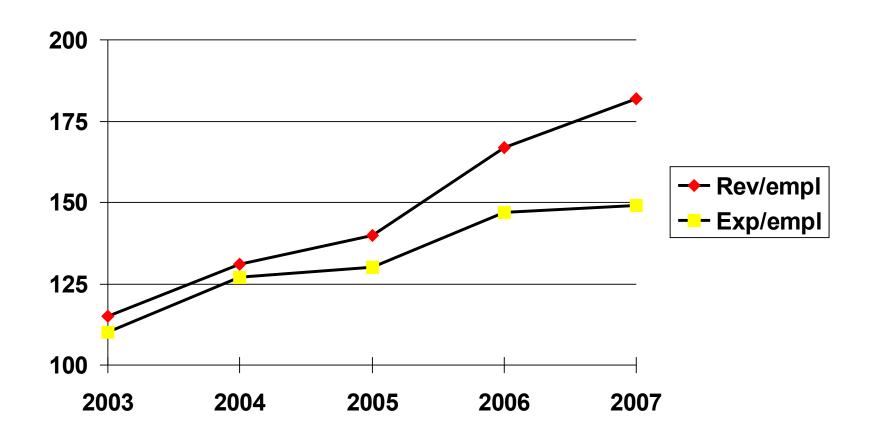
## Revenues by type



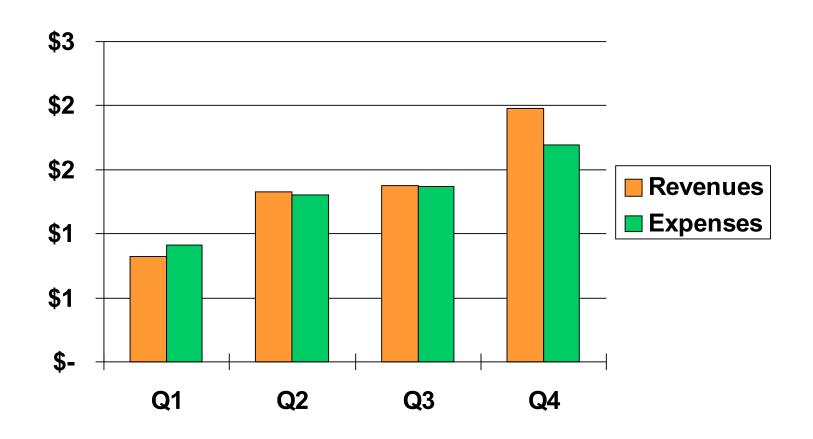
### Revenues by region -- 2003



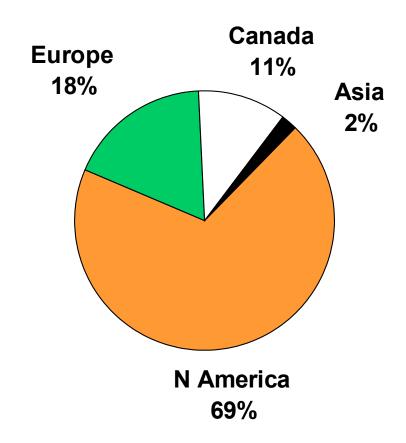
# Revenues/expenses per employee



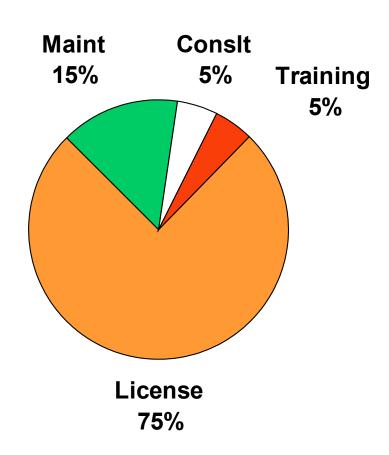
#### Revenues and expenses -- 2003



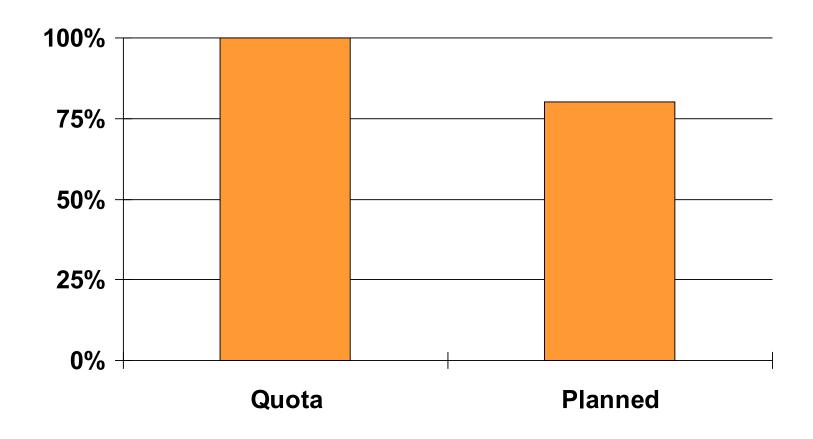
## Revenues by region -- 2003



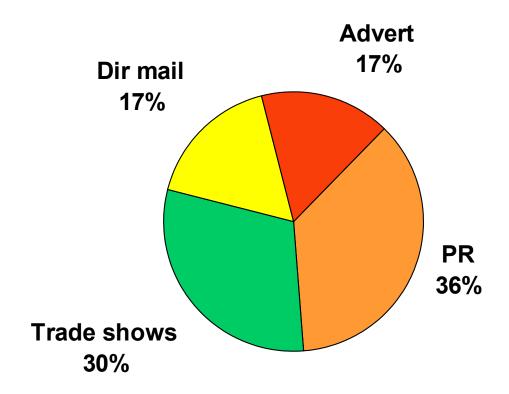
### Revenues by type -- 2003



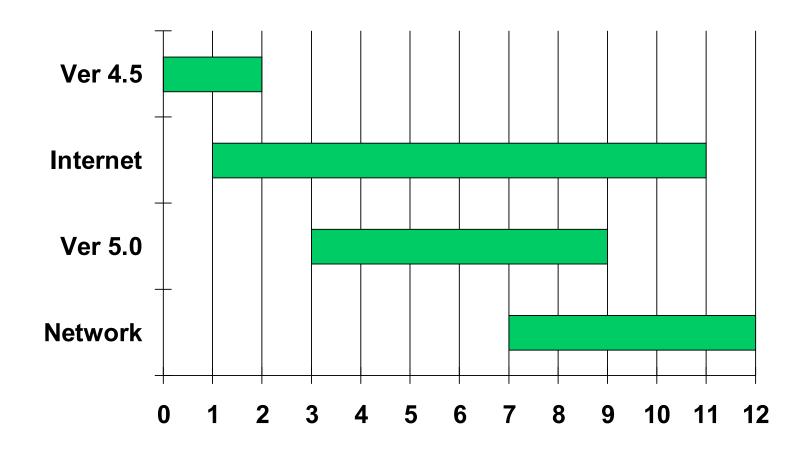
## Sales productivity -- 2003



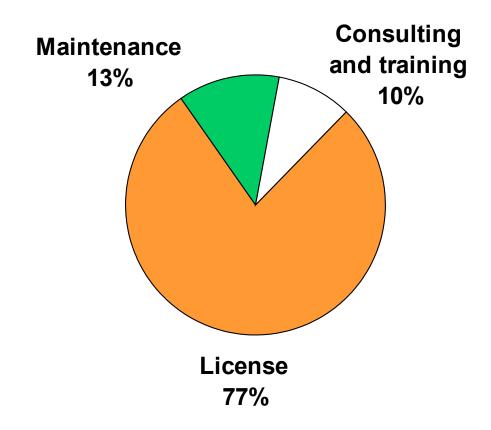
### Marketing programs -- 2003



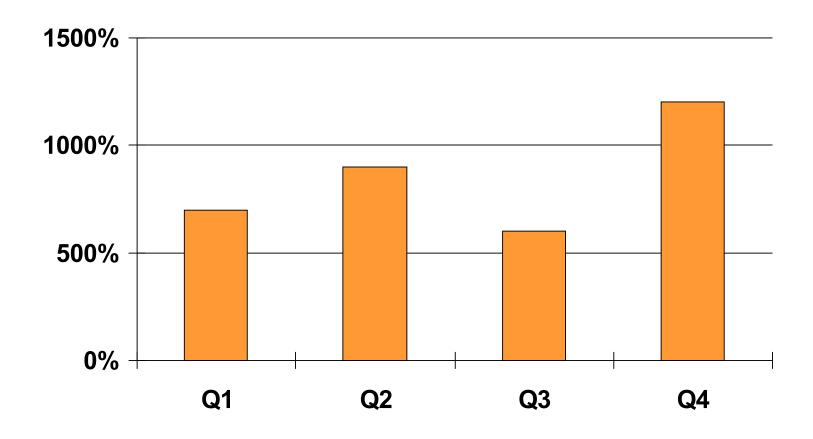
#### Development -- 2003



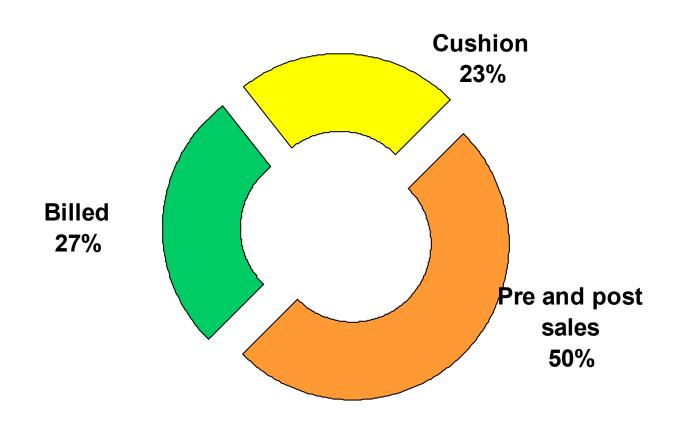
## New deal profile -- 2003



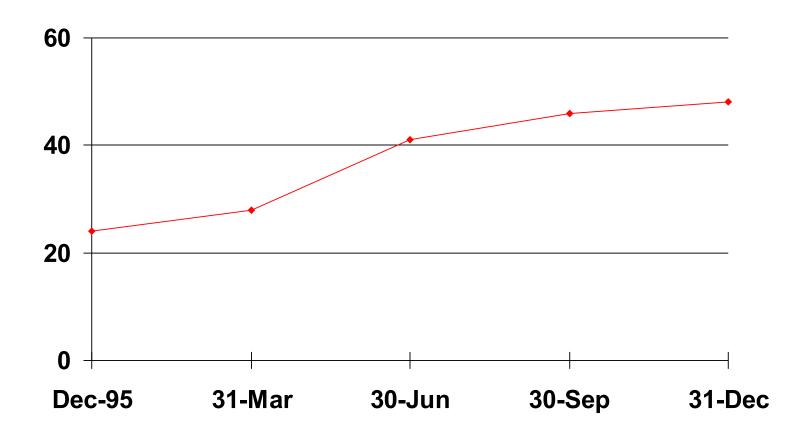
#### New name accounts -- 2003



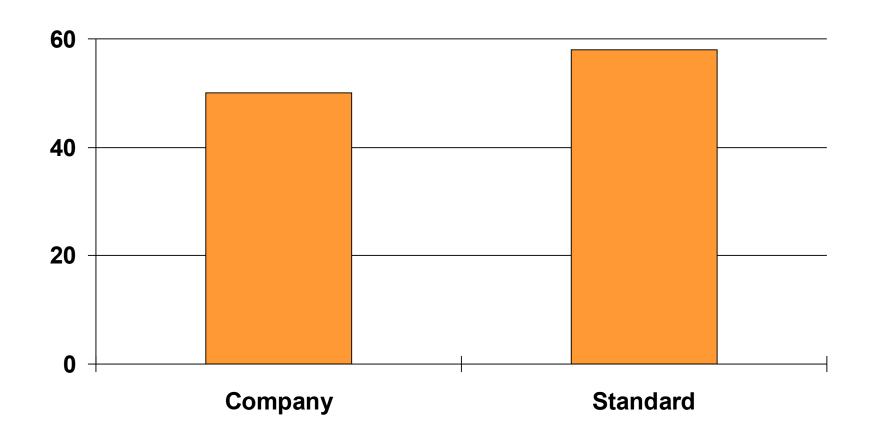
### Consultant productivity -- 2003



#### Headcount -- 2003



#### DSO -- December 31



#### Cash -- 2003

